

Higbie Maxon Agney Real Estate Trends

In This Issue

[My Current Listings](#)
[Annual Report 2018](#)

Quick Links

[Meet Libby](#)
[My Recent Sales](#)
[Like me on Facebook](#)
[Find Your Dream Home](#)
[Global Luxury Real Estate Search](#)

2018 Annual Report

My Current Listings:

348 Provencal, Grosse Pointe Farms



Rare opportunity to own a stunning home blending the beauty of Provencal Road with a very private setting.

Details:

5 bedrooms, | 4 full baths | 1 half bath
Sq Ft: 3,814 | Built: 1942 | List Price: \$875,000

166 Lewiston, Grosse Pointe Farms



The appeal of a beautiful colonial in an amazing Farms location is offered with this wonderful family home.

Details:

5 bedrooms, | 4 full baths | 1 half bath
Sq Ft: 3,636 | Built: 1950 | List Price: \$699,000

4 Rose Terrace, Grosse Pointe Farms



Prime Farms location with spectacular views.

Details:

3 bedrooms, | 2 full baths | 1 half bath
Sq Ft: 3,880 | Built: 1985 | List Price: \$1,450,000

1 Rathbone Place, Grosse Pointe



Special home by famed architect Louis Kamper.

Details:

6 bedrooms, | 5 full baths | 1 half bath
Sq Ft: 6,805 | Built: 1918 | List Price: \$1,075,000

Historical Architecture of Grosse Pointe - weekly blog.

HMA's weekly blog post profiles the architectural history of some of the stunning buildings that are around GP.

HMA profiles the work of many noted architects, along with featuring the stories behind some of Grosse Pointes most recognizable homes and buildings.

To read the blog posts visit the [news/blog section](#) on the [HMA website](#), or find view the post on my [Facebook page](#).

HMA features a different building every week.

Greetings!

Is there anything better than summer in Grosse Pointe? I hope you are enjoying all that Grosse Pointe has to offer including the many stunning homes that are currently on the market.

Since the beginning of the year the market has been particularly active. A drop in mortgage rates, in part, has aided this. The 30-year fixed-rate mortgage averaged 3.99% at the end of May, down from 4.06%. That marked a 16-month low for the popular product. The 15-year fixed-rate mortgage averaged 3.46%, down from 3.51%. (Source: Freddie Mac).

The rates are now expected to stay low for a while. This development, coupled with an increase in the average price across many parts of the country has put us in good stead during peak selling season. "Prices are continuing to rise and they're going to get higher," says Danielle Hale, chief economist of realtor.com.

As the market continues to evolve its important you have a knowledgeable REALTOR® on board now so that they can alert you to suitable homes, get an appointment to see the house asap, and be able to negotiate an acceptable offer. I can also connect you with a lender to get a pre-approval letter, be a resource for finding a home inspector, and other professionals needed to successfully complete your real estate transaction.

Please click on the link below to view the first quarter graphs - they provide an excellent overview to the real estate activity in the first quarter of 2019. I anticipate it is going to be an extremely active year.

2019 1st Quarter Charts

[Please click here to view.](#)

Upcoming Events

Over the summer months there are some exciting events to look forward to. On July 28, from 8am until noon, the Michigan Humane Society presents their annual Mutt March at the Ford Estate.

In August the 13th annual Racing for Kids event will take place on the Hill. From 11.30-3:00pm families will be able to enjoy dream cars, music, family fun and refreshments - it is always one of Grosse Pointe's most popular events.

Remember to check my [Facebook Page](#), [my website](#), and [the HMA website](#) for new listings, open house info, and to catch up on some local historical knowledge with HMA's weekly architectural blog.

HMA utilizes all forms of advertising to promote listings, including social media, blog posts and as Michigan's sole representative on the Board of Regents of Luxury Real Estate, unique coverage on the Luxury Real Estate website.

The next time you're on the Hill, please stop in and say hello!

Best,

Libby Follis
Sales Associate
Higbie Maxon Agney