

Higbie Maxon Agney Real Estate Trends

In This Issue

[My Current Listings](#)
[Annual Report 2018](#)

Quick Links

[Meet Libby](#)
[My Recent Sales](#)
[Like me on Facebook](#)
[Find Your Dream Home](#)
[Global Luxury Real Estate Search](#)

[2018 Annual Report](#)
[3rd Quarter Charts](#)

My Featured Listings:

348 Provençal, Grosse Pointe Farms



Rare opportunity to own a stunning home blending the beauty of Provençal Road with a very private setting.

Details:

5 bedrooms, | 4 full baths | 1 half bath
Sq Ft: 3,814 | Built: 1942 | List Price: \$824,900

166 Lewiston, Grosse Pointe Farms



The appeal of a beautiful colonial in an amazing Farms location is offered with this wonderful family home.

Details:

5 bedrooms, | 4 full baths | 1 half bath
Sq Ft: 3,636 | Built: 1950 | List Price: \$699,000

4 Rose Terrace, Grosse Pointe Farms

Greetings!

Here we are, heading to the holidays, and what promises to be a time for enjoying some wonderful seasonal events with friends and family.

The summer of 2019 proved to be particularly busy for the Grosse Pointe real estate market. The total number of sales, along with the average sales price, for the 3rd quarter, is on par with the numbers from 12 months ago.

The market remains strong, coupled with the low interest rates for a 30-year, fixed-rate mortgage; it is a good time to list your home before the end of the year. In the past couple of years November and December have been particular active months for home sales across the community.

Please click on the link below to view the third quarter graphs - they provide an excellent overview to the real estate activity in the third quarter of 2019.

[2019 3rd Quarter Charts](#)

[Please click here to view.](#)

Upcoming Events

As always, at this time of year, there are plenty local events to look forward to. On November 23rd, from 11-12.30 p.m. the Edsel and Eleanor Ford Estate is holding a behind the scenes tour. For full details visit fordhouse.org.

The Grosse Pointe Chamber holds its 44th Santa Claus Parade on November 29th. A much-loved holiday tradition and a family favorite, this event offers a morning of entertainment - the parade starts at 10am on Kercheval - I hope to see you there.

Remember to check my [Facebook Page](#), [my website](#), and [the HMA website](#) for new listings, open house info, and to catch up on some local historical knowledge with HMA's weekly architectural blog.

HMA utilizes all forms of advertising to promote listings, including social media, blog posts and as Michigan's sole representative on the Board of Regents of Luxury Real Estate, unique coverage on the Luxury Real Estate website.

The next time you're on the Hill, please stop in and say hello!

Best,

Libby Follis
Sales Associate
Higbie Maxon Agney



Prime Farms location with spectacular lake front views.

Details:

3 bedrooms, | 2 full baths | 1 half bath

Sq Ft: 3,880 | Built: 1985 | List Price: \$1,375,000

1 Rathbone Place, Grosse Pointe



Special home by famed architect Louis Kamper.

Details:

6 bedrooms, | 5 full baths | 1 half bath

Sq Ft: 6,805 | Built: 1918 | List Price: \$1,075,000

Historical Architecture of Grosse Pointe - weekly blog.



HMA's weekly blog post profiles the architectural history of some of the stunning buildings that are around GP.

HMA profiles the work of many noted architects, along with featuring the stories behind some of Grosse Pointes most recognizable homes and buildings.

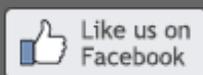
To read the blog posts visit the [news/blog section](#) on the [HMA website](#), or find view the post on my [Facebook page](#).

HMA features a different building every week.

The Grosse Pointes

- [Grosse Pointe Park](#)
- [City of Grosse Pointe](#)
- [Grosse Pointe Farms](#)
- [Grosse Pointe Woods](#)
- [Grosse Pointe Shores](#)
- [St. Clair Shores](#)

Social Media Links



Community Involvement

Did you know that HMA agents and employees pride themselves on being active in the community? If you are curious about getting involved with any of the following organizations, let us know!

- [Grosse Pointe Historical Society](#)
- [Detroit Historical Society](#)